



PERFORMANCE PROFILE

We deliver what we promise

ADMETAM at a glance



Clear differentiation by consultant profiles and consulting approach

Clear focus regarding markets and target groups

Markets



Own organisation in:

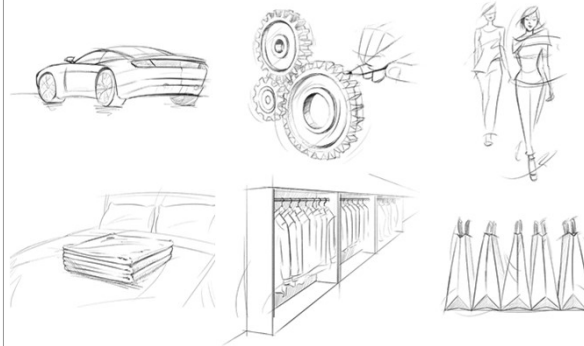
- Germany – Wiesbaden
- Italy – Milan
- Croatia – Zagreb
- Turkey – Istanbul
- Spain - Bilbao

Network partners and specialists in:

- Europe
- USA
- Asia

International presence

Industry experience

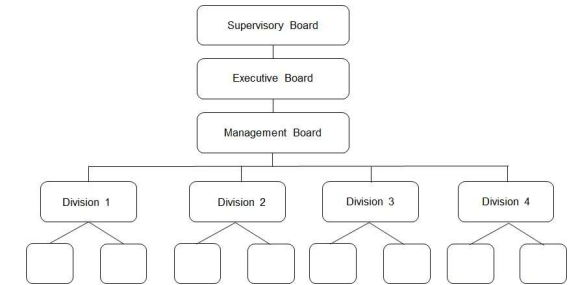


Special focus on

- Automotive
- Mechanical Engineering
- Textiles/ apparel
- Leather goods
- Luxury goods
- Retail
- Consumer

Clear focus

Client structure

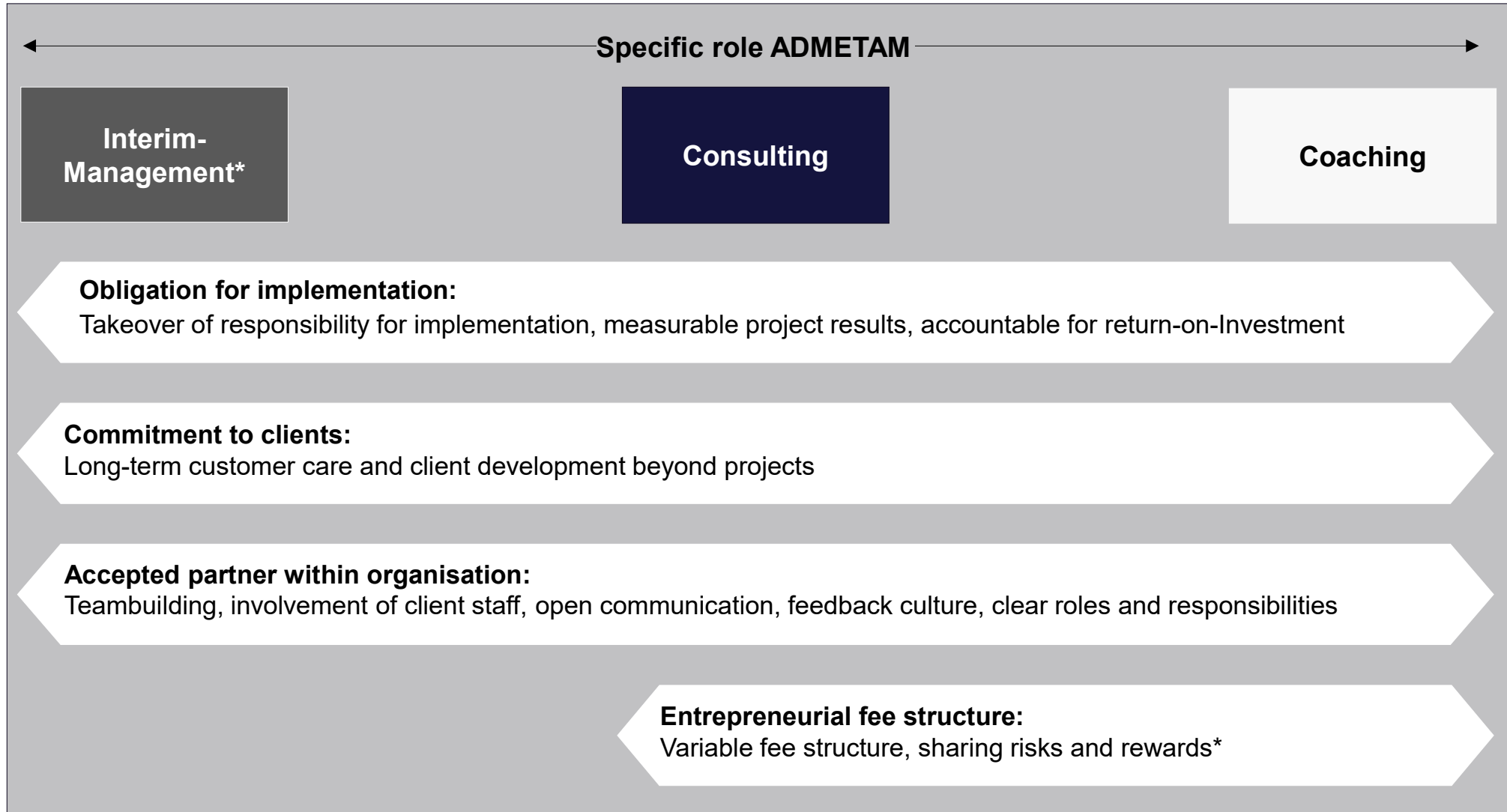


- Focus on small and medium-sized businesses
- Selective corporate groups
- Banks/ family offices/ private equities
- Client contacts are
 - Entrepreneurs
 - Supervisory/ advisory board
 - Executive board/ management

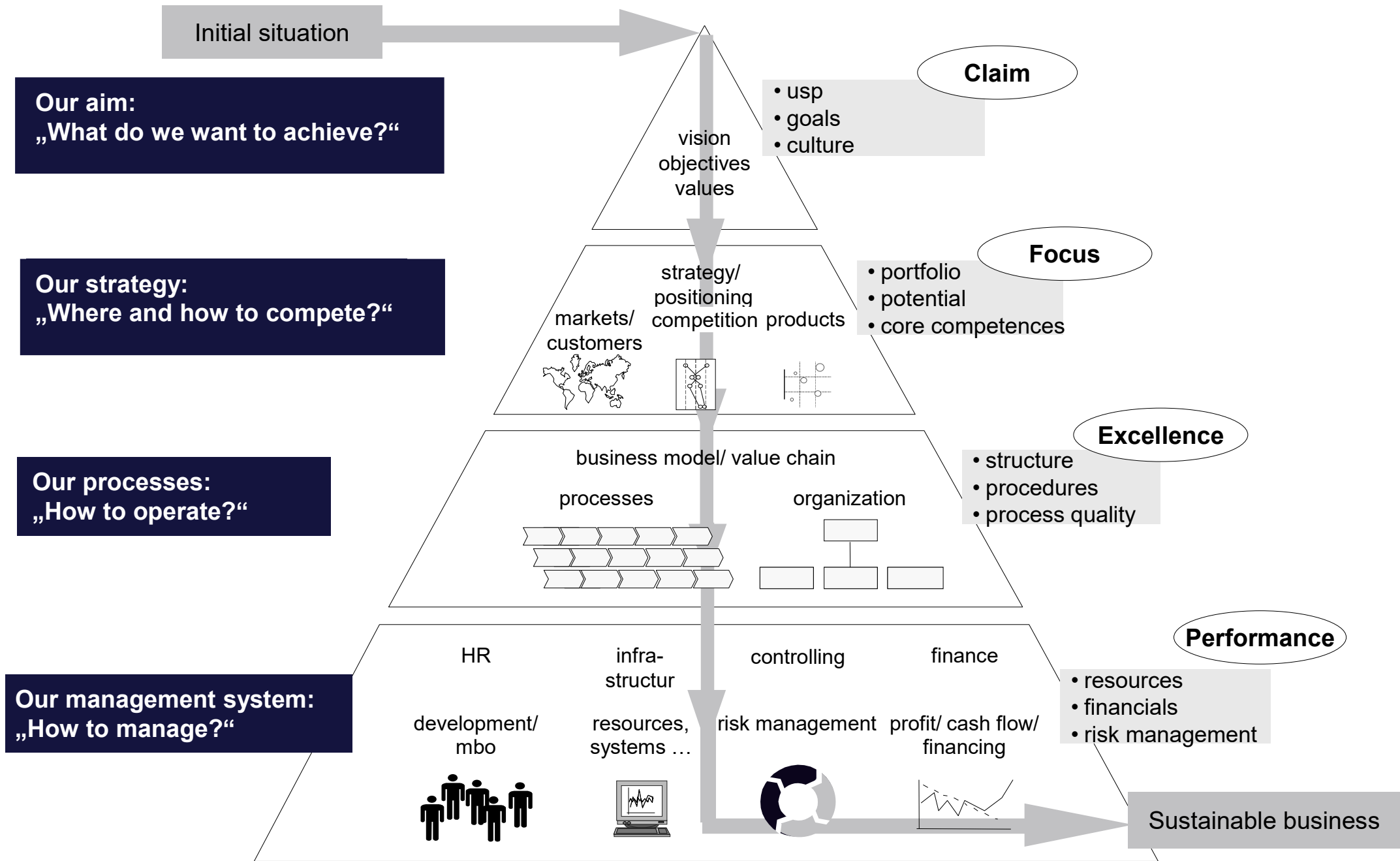
Change Managers

Role and performances individually adapted to client needs

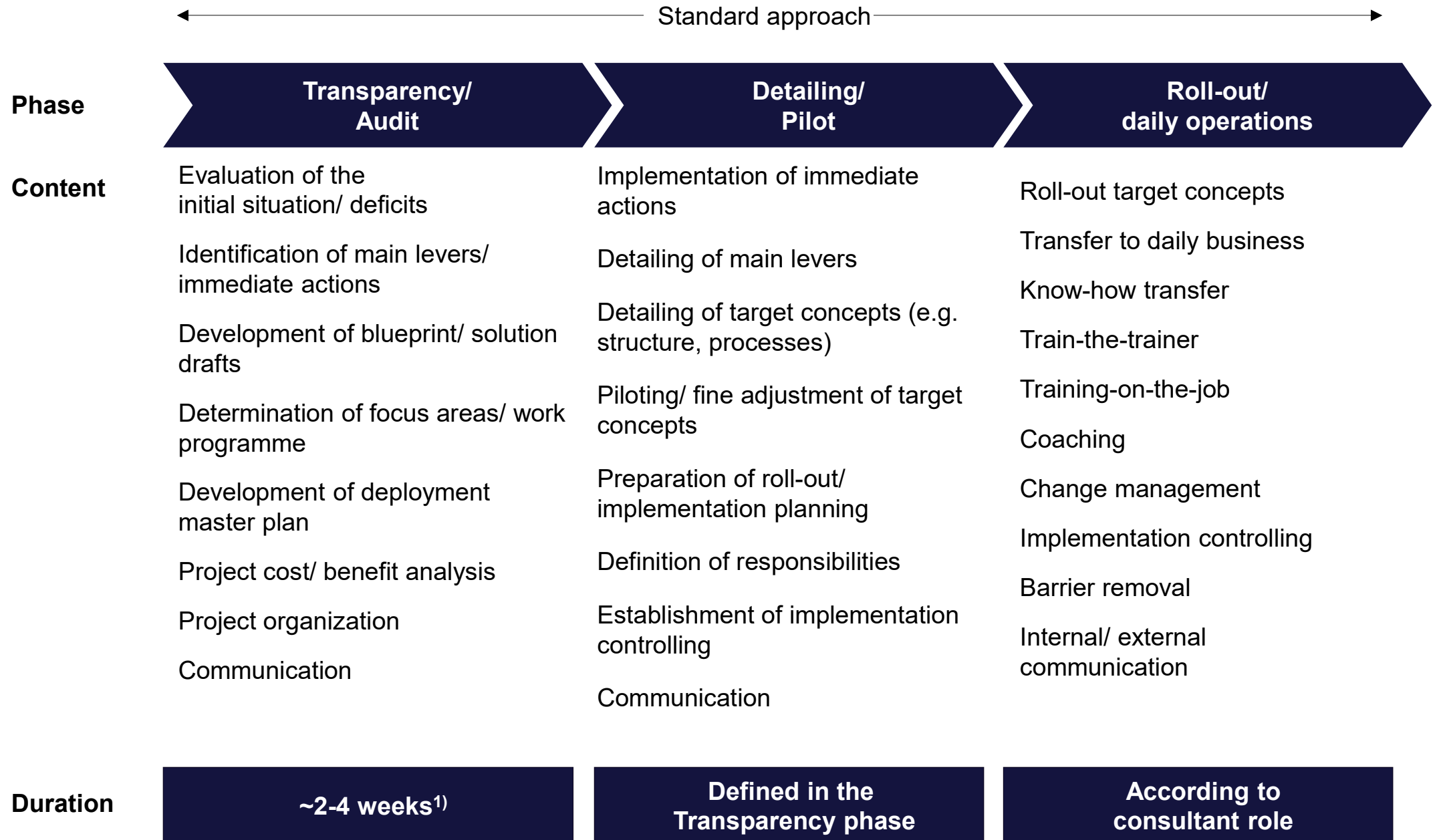
ADMETAM BUSINESS CONSULTANTS



Company optimisation based upon holistic approach



Project approach aiming at quick and measurable results



Professional know-how and project management ensure results

Mobilisation phase

Steering of project organisation

- ADMETAM partner manages project directly on site
- Seniority in project team
- Lean project structure
- Structured master plan
- Projects/ work packages

Project management and operational implementation

Acceleration of project roadmap

- High impact and high commitment through direct co-operation with line and business unit managers
- Reporting adapted to situation, no formalism
- Clear definition of milestones
- Permanent transparency

Board meetings rather than steering committees (situational)

Steering committees

- (Board of) Management
- ADMETAM Partner

Rolle ADMETAM Partner
Coach, Berater, Interim Manager¹⁾

ADMETAM Know-how

- ADMETAM-Network of specialists
- ADMETAM-Back Office

Core project team

- Project manager client
- Project manager ADMETAM

Project Team
Sales/
Strategy



Project Team
Finance/
Costs



Project Team
Structure/
Processes



Activities	Week	Setup	1	2	3
Preparation/ Screening		[Bar spanning Setup, 1, 2, 3]			
Kick off		▲			
Transparency act. situation		[Bar spanning Setup, 1, 2]			
Rough concept/ potentials			[Bar spanning 1, 2, 3]		
Implementation plan/ Next steps					[Bar spanning 3]

▲ Meetings

Sample

High return on investment by experienced consultants



ADMETAM = Attractive Return on Investment

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