



PERFORMANCE PROFILE

We deliver what we promise

ADMETAM at a glance



Positioning

Premium boutique for Top-Management consulting and interim management
International exposure
Partner in charge of implementation on site

Mission

We deliver what we promise
Effective and efficient project teams
Return on consulting

USP

Top management experience combined with consulting expertise
Long-standing and successful experience in selected industries
Entrepreneurial fee structure

Services

Restructuring and re-alignment
Value enhancement programmes/ operational improvements/ growth
Investor search, transactions, due diligence

Clients

Owner driven businesses, family offices
Listed corporates
Private equity firms and Banks

Clear differentiation by consultant profiles and consulting approach

Clear focus regarding markets and target groups

Markets



Own organisation in:

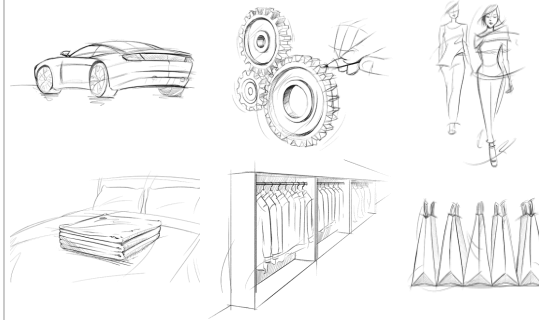
- Germany – Frankfurt/ Main
- Italy – Milan
- Croatia – Zagreb
- Turkey – Istanbul
- Spain - Bilbao

Network partners and specialists in:

- Europe
- USA
- Asia

International presence

Industry experience

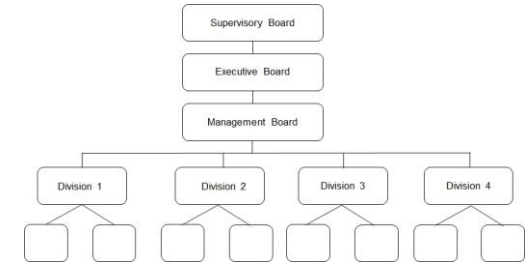


Special focus on

- Automotive
- Mechanical Engineering
- Textiles/ apparel
- Leather goods
- Luxury goods
- Retail
- Consumer

Clear focus

Client structure

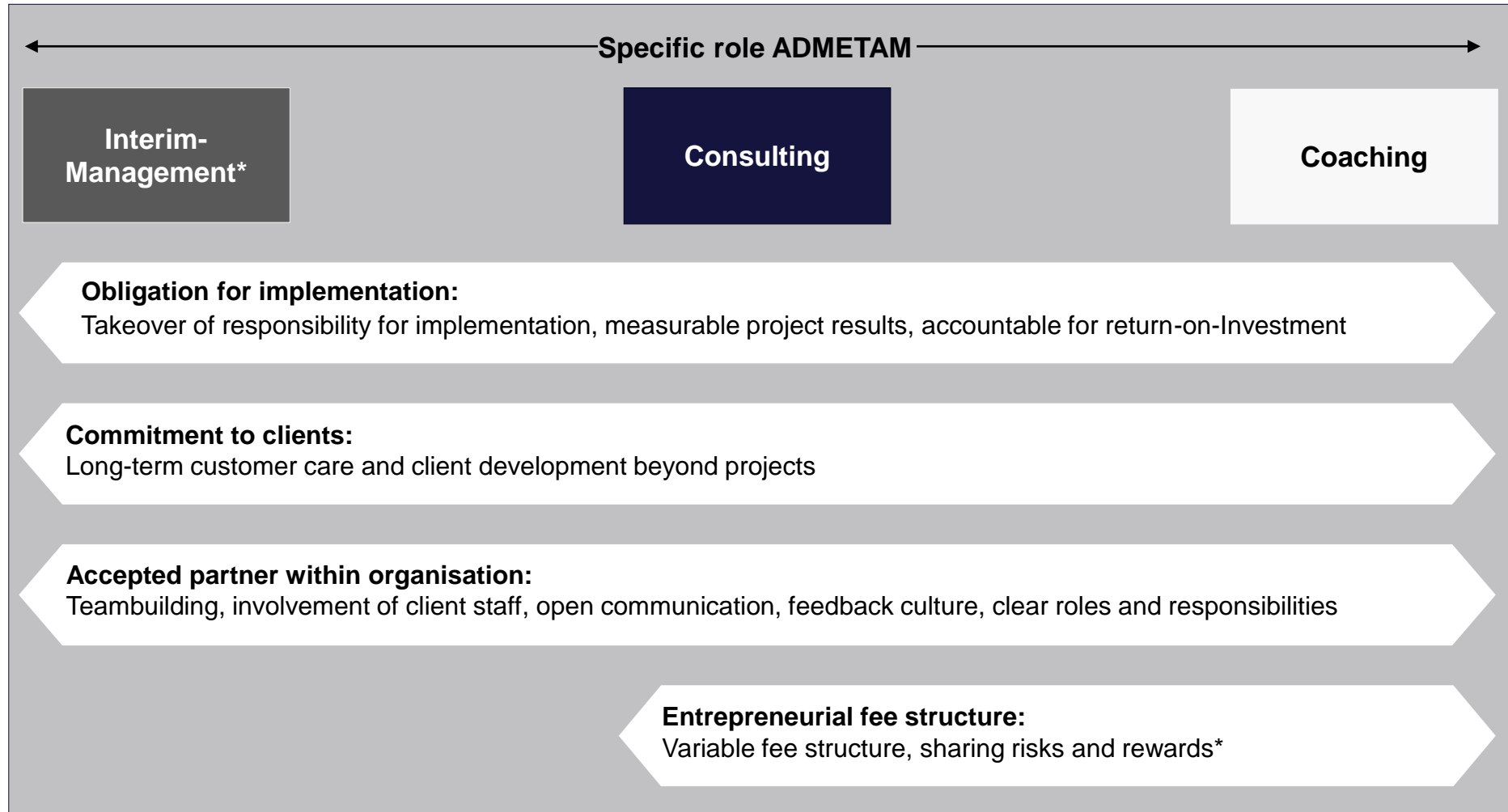


- Focus on small and medium-sized businesses
- Selective corporate groups
- Banks/ family offices/ private equities
- Client contacts are
 - Entrepreneurs
 - Supervisory/ advisory board
 - Executive board/ management

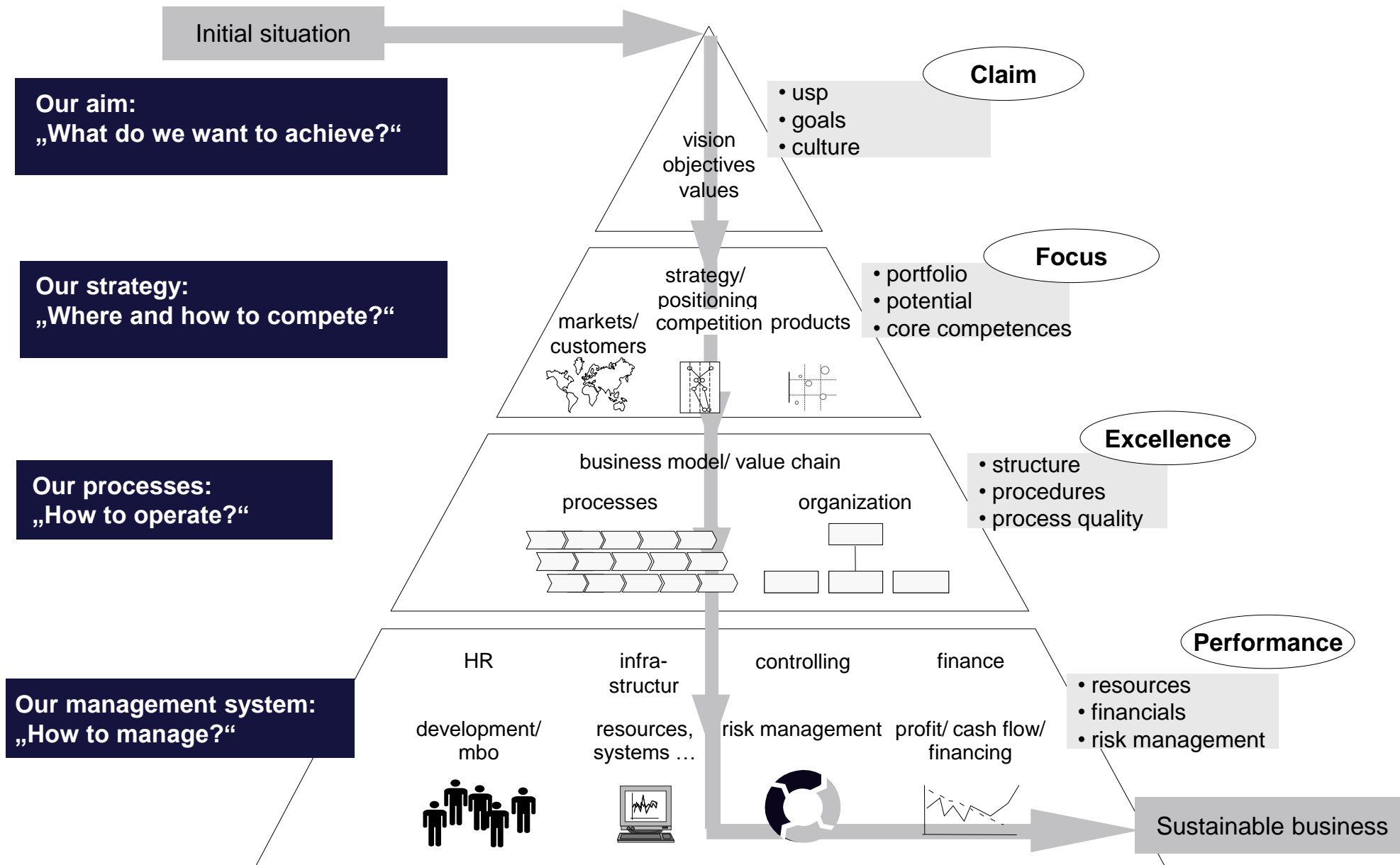
Change Managers

Role and performances individually adapted to client needs

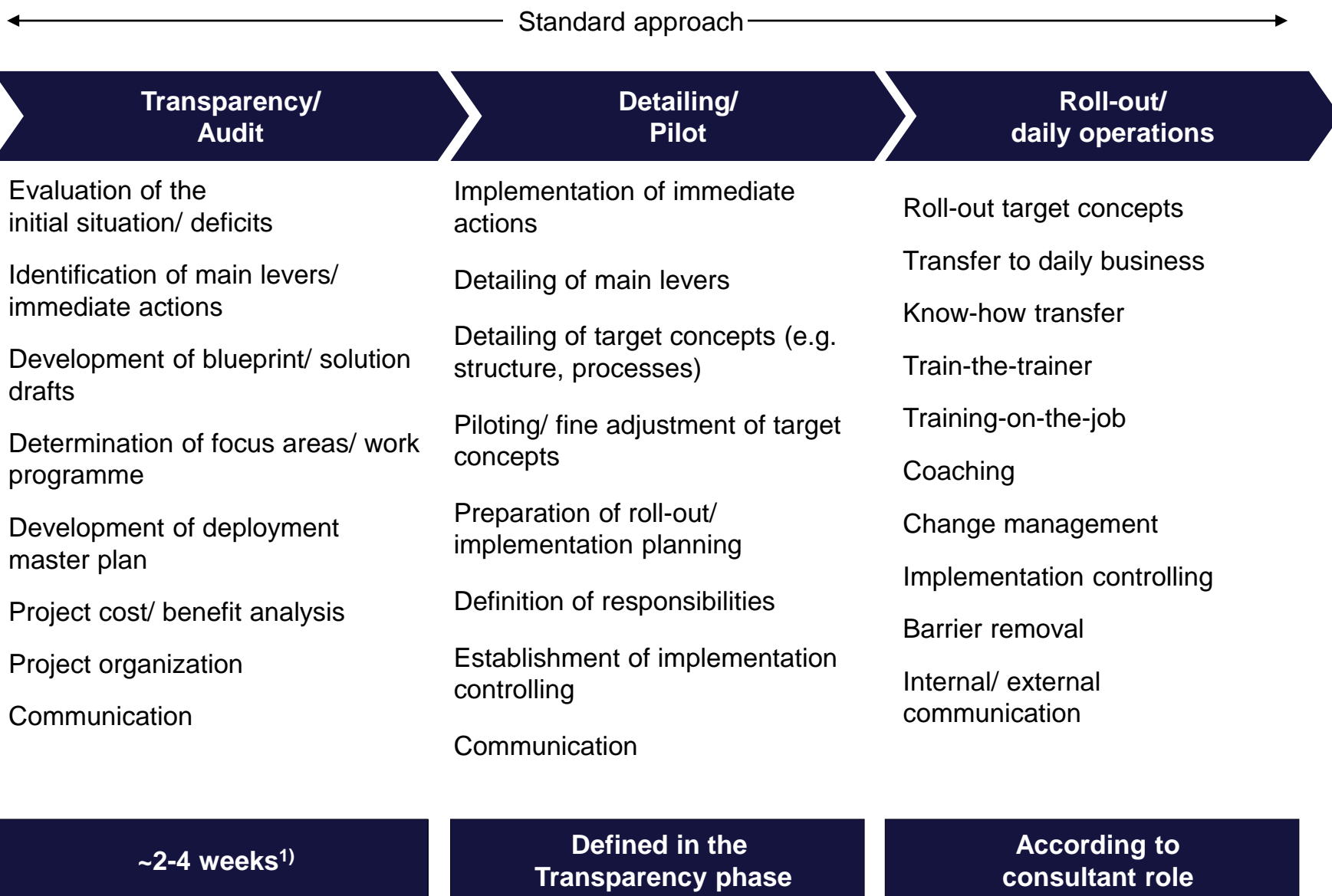
ADMETAM BUSINESS CONSULTANTS



Company optimisation based upon holistic approach



Project approach aiming at quick and measurable results



Professional know-how and project management ensure results

Mobilisation phase

Steering of project organisation

- ADMETAM partner manages project directly on site
- Seniority in project team
- Lean project structure
- Structured master plan
- Projects/ work packages

Project management and operational implementation

Acceleration of project roadmap

- High impact and high commitment through direct co-operation with line and business unit managers
- Reporting adapted to situation, no formalism
- Clear definition of milestones
- Permanent transparency

Board meetings rather than steering committees (situational)

Steering committees

- (Board of) Management
- ADMETAM Partner

Rolle ADMETAM Partner
Coach, Berater, Interim Manager¹⁾

ADMETAM Know-how

- ADMETAM-Network of specialists
- ADMETAM-Back Office

Core project team

- Project manager client
- Project manager ADMETAM

Project Team Sales/ Strategy



Project Team Finance/ Costs



Project Team Structure/ Processes

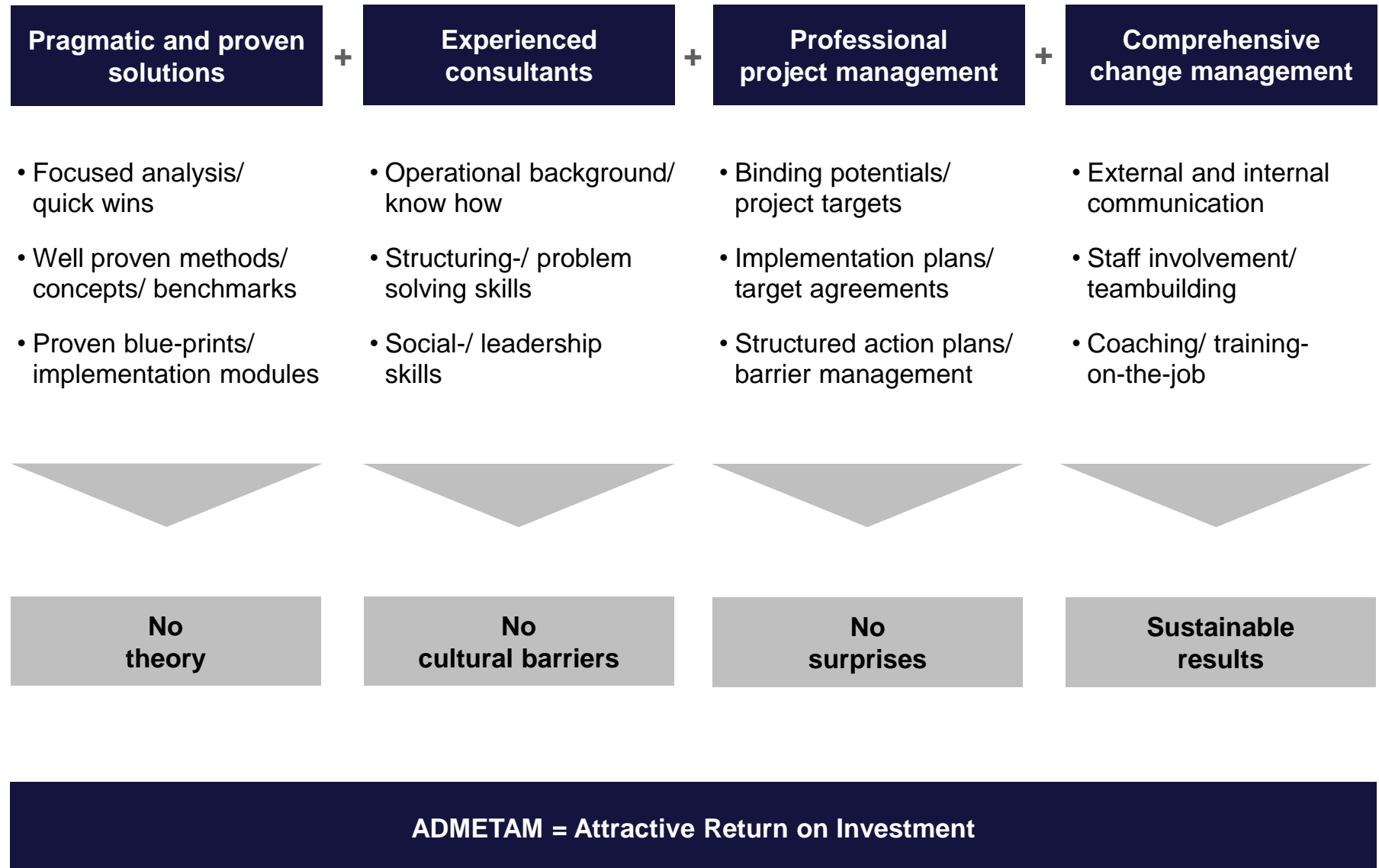


Activities \ Week	Setup	1	2	3
Preparation/ Screening	■			
Kick off	▲			
Transparency act. situation		■	■	
Rough concept/ potentials			■	■
Implementation plan/ Next steps				■

▲ Meetings

Sample

High return on investment by experienced consultants



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