



PERFORMANCE PROFILE

We deliver what we promise

ADMETAM at a glance



Positioning

Premium boutique for Top-Management consulting and interim management
International exposure
Partner in charge of implementation on site

Mission

We deliver what we promise
Effective and efficient project teams
Return on consulting

USP

Top management experience combined with consulting expertise
Long-standing and successful experience in selected industries
Focus on implementation and delivery of results

Services

Restructuring and re-alignment, strategy, organisation
Value enhancement programmes/ operational improvements/ growth
Investor search, transactions, due diligence

Clients

Small and medium sized companies
Banks
Private equity firms, family offices

Clear differentiation by consultant profiles and consulting approach

Clear focus regarding markets and target groups

Markets



Own organisation in:

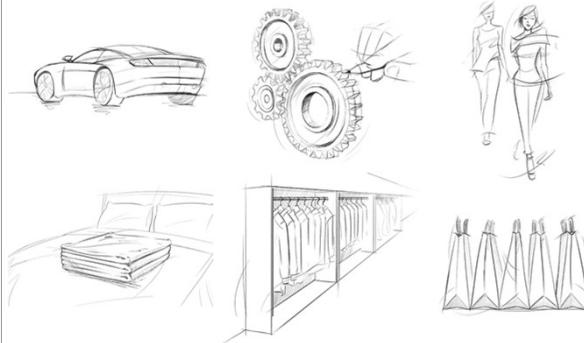
- Germany – Wiesbaden
- Italy – Milan
- Slovenia – Ljubljana
- Turkey – Istanbul

Network partners and specialists in:

- Europe
- USA
- Asia

International presence

Industry experience

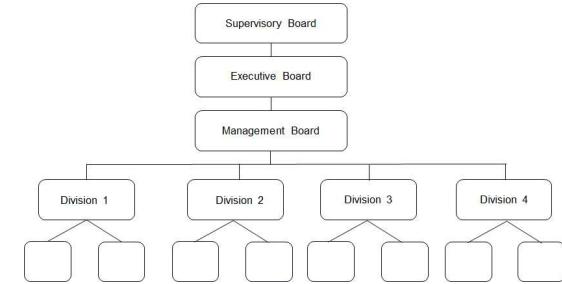


Special focus on

- Automotive
- Mechanical Engineering
- Textiles/ apparel
- Leather goods
- Luxury goods
- Retail

Clear focus

Client structure



- Focus on small and medium-sized businesses
- Corporations (selective)
- Banks/ family offices/ private equities
- Client contacts are
 - Entrepreneurs
 - Supervisory-/ advisory board
 - Executive board/ management

Change Managers

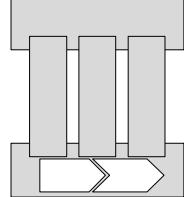
ADMETAM: consulting and leadership ensure sustainability

Consulting

&

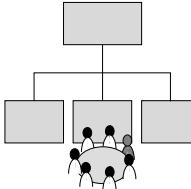
Leadership

Clear and pragmatic solutions



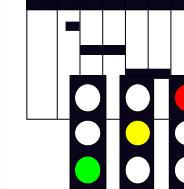
Blueprint of business model
Implementation module
Implementation roadmap

Professional project management



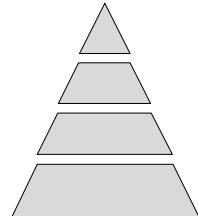
Implementation organisation
Measures-/ implementation plan
Project-communication

Tight implementation controlling



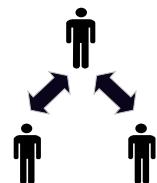
Key performance indicators (KPI)
P&L/ balance sheet effects
Reviews/ barrier management

Entrepreneurial leadership



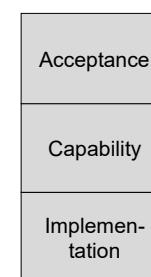
Entrepreneurial focus
Demanding targets
Takeover of responsibility

Development of staff/ organisation



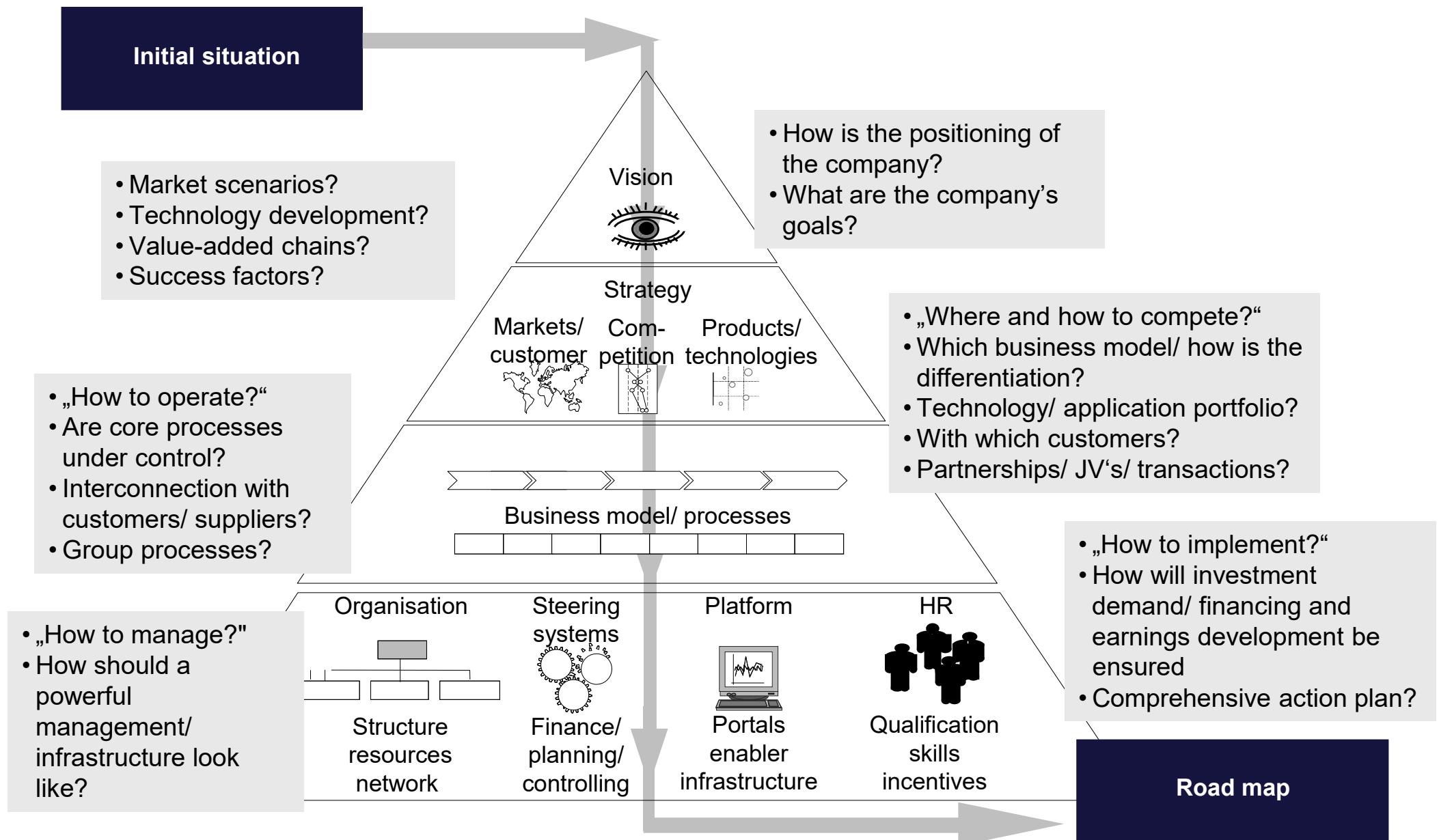
Train-the-trainer
Training-on-the-job
Coaching/ Sparring

Comprehensive Change Management

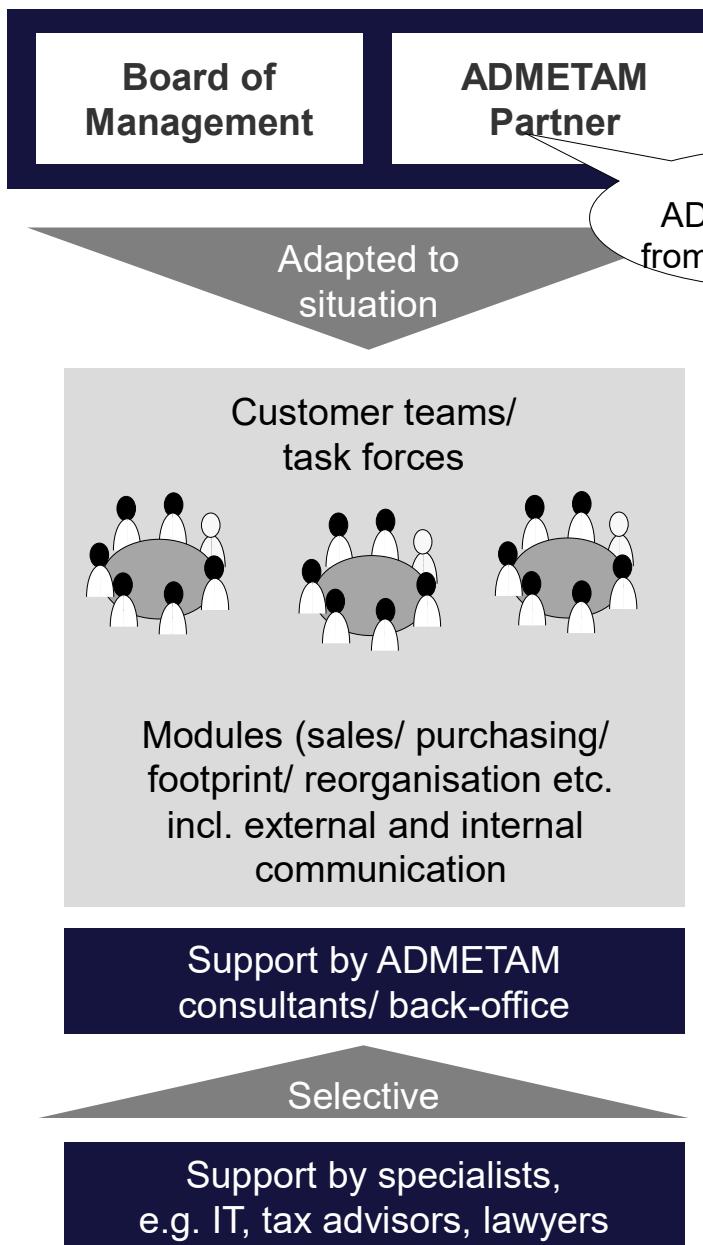


Leadership/ guidance
Communication/ motivation
Reward systems

Optimization of entire company based on holistic perspective



ADMETAM-Partner - an active project manager on site

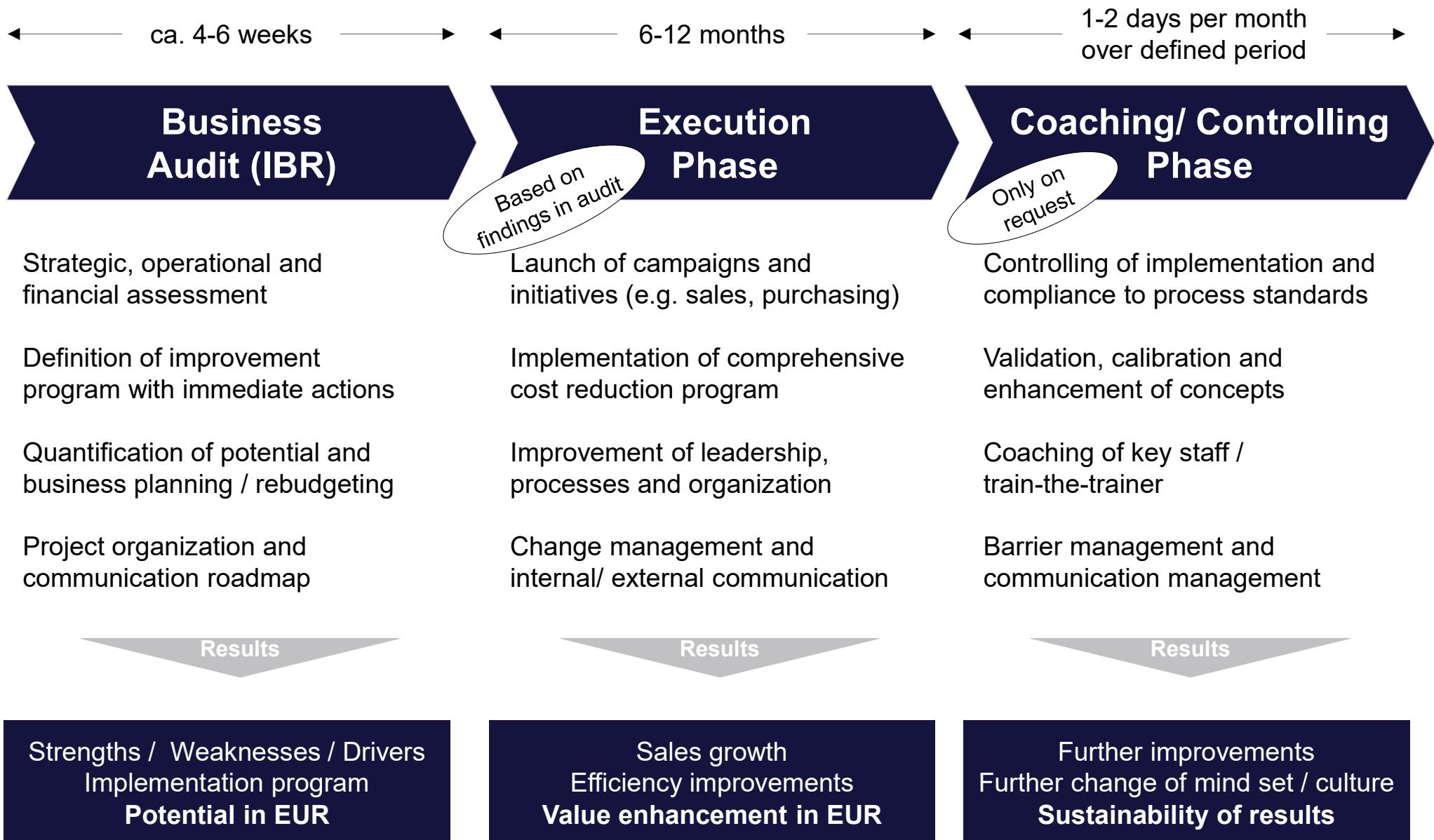


ADMETAM-
project management different
from traditional consulting

- Lean project structure, e.g. board meetings rather than steering committees
- Direct co-operation with line/ functions
- Continuous communication, internal/ external
- Establishing client teams, direct project management by ADMETAM partner
- Reporting adapted to situation, no formalism

Low complexity
Direct communication

Tight and structured project management to ensure results



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